

## Consumer-Based Programs

Alliance/Web Address	Contact	Year estab.	Cattle in alliance in 2005	Average premium paid/head	Cost	Minimum head	Grids geared to QG, YG or both (see key at bottom of page)	Par point on grid	Carcass weight on grid	Harvest states	Required genetics	Practices required: S, W, P, N (see key at bottom of page)	Electronic ID capable	Retained ownership required	Aligned with specific feeders, packers or retailers	Cow-calf producer post-harvest premium
<b>Angus America</b> <i>www.angusamerica.com</i>	Erin Bowie 402/462-2057	1996	50,000	\$8.50/hd	\$2-\$4.50/hd	35	QG, YG	Choice YG3	550-949 lbs.	NE, CO, KS	80% USDA Angus (51% black-headed, Red Angus feeder-calf tagged, or a combination of both)	None	Y	N	Packer – Cargill Meat Solutions	N/A
<b>Angus Gene Net</b> <i>www.genenetbeef.com</i>	Dr. Ken Conway, 913/397-9100, <i>genenet@comcast.net</i>	1998	100,000	\$26.18/hd	\$3/hd	20	Both	Choice YG3	535-950 lbs.	NE, CO, TX	None	Premium for S	Y	N	Packer – Swift & Co.	Yes, it is possible
<b>BC Natural Foods, LLC</b> <i>www.colemannatural.com</i>	Scott Coakley, director cattle procurement, 303/884-7202; or Jim Coakley VP of red meats, 970/466-7201	1979	100,000+	N/A	None	1	Both	Select – par, Choice – premium	600-900 lbs. steer, 600-850 lbs. heifer	Midwest and Western states	50% need to grade Choice	S, P, N	N	N	Feeder – Small feeders throughout the West and Midwest	N
<b>Brangus Gene Net</b> <i>www.genenetbeef.com</i>	Dr. Ken Conway 913/397-9100, <i>genenet@comcast.net</i>	1999	100,000	\$26.18/hd	\$3/hd	20	Both	Choice YG3	535-950 lbs.	NE, CO, TX	25% Brangus	Premium for S	Y	N	Packer – Swift & Co.	
<b>Cargill Cattle Feeders LLC</b>	Chad Brown 316/291-1938, <i>chad_brown@cargill.com</i>	2000	65,000	\$20/hd	None	120 hd, one sex	Both	Choice YG3	600-900 lbs.	TX, KS, CO	> 50% British, 0-50% Continental, 0-18.75% Brahman	P, S	Y	N	Feeder – Cargill Cattle Feeders LLC; packer – Cargill Meat Solutions; retailer – Safeway & Harris Teeter	Y
<b>Certified Angus Beef LLC Feedlot Licensing Program (FLP)</b> <i>www.cabpartners.com</i>	Steve Suther 785/889-4162 <i>ssuther@certifiedangusbeef.com</i>	CAB: 1978 FLP: 1998	>200,000	Ch/Sel + \$4.50/cwt.	None	1	Both	Varies with packer	Varies with packer	CO, IA, ID, IL, KS, MI, MN, NE, PA, TX, WA, WI, CAN	50% or greater Angus	N/A	Y	Vary with feedlot	80 feeders, 26 packers, 6,000 retailers, 7,000 restaurants and international distributors	Varies with feedlot
<b>Certified Angus Beef Natural</b> <i>www.cabpartners.com/feedlots/natural.php</i>	Mark McCully, CAB supply development director, 330/345-2333, <i>mmccully@certifiedangusbeef.com</i>	2003	Unknown	Varies with packer	None	Varies with packer	Both	N/A	N/A	NE, TX, MN	50% or greater Angus	S, N; never had implants, antibiotics or animal-derived feeds	Y	N	Y	Varies with packer
<b>Certified Hereford Beef LLC</b> <i>www.herefordbeef.org</i>	Jim Williams, vice president of supply 816/842-3758, <i>jwilliams@herefordbeef.org</i>	1995	443,000	\$14-\$16/hd	None	N/A	Both	Choice YG4 or less, Choice & Select	600-1,000 lbs.	NE, KS	100% British, at least 50% Hereford	Corn feeding	Y	N	Greater Omaha Packing Co., National Beef Packing, LLC, Hereford Verified feeders	Y
<b>Charolais Gene Net</b> <i>www.genenetbeef.com</i>	Dr. Ken Conway 913/397-9100 <i>genenet@comcast.net</i>	2001	100,000	\$26.18/hd	\$3/hd	20	Both	Choice YG3	535-950 lbs.	NE, CO, TX	25% Charolais	Premium for S	Y	N	Packer – Swift & Co.	
<b>Consolidated Beef Products Inc.</b> <i>www.consolidatedbeef.com</i>	Bruce Cobb 806/655-8955 <i>bruce@consolidatedbeef.com</i>	2000	220 cattle feeding operations	Confidential and based on market conditions	\$3,000 (one-time) membership fee and cattle marketing service fee	N/A	Both, all grid options are evaluated to generate the greatest value	Choice YG3	Varies, depending on grid options	TX, NM, OK, KS, CO, NE, WY, IA, MN, SD	N/A	Varies depending on program specs	Y	N	Cooperative-operated	N/A
<b>Country Natural Beef</b> <i>www.countrynaturalbeef.com</i> <i>www.oregoncountrybeef.com</i>	Dan Probert 541/473-3355 <i>dprobert@fntc.com</i>	1986	50,000	Cost of production/return on investment	Responsibility of being member of co-op, 11 days/year	120	Both	High Select, low Choice YG1 & 2	600-775 lbs.	WA	Cattle selected by biological type	S, N, food alliance certification, no ionophores	N	Y	Retailer – Natural food stores; packer – AB Foods; feeder – Beef Northwest	Cost of production/return on investment
<b>Creekstone Farms</b> <i>www.creekstonefarms.com</i>	Ryan Meyer 620/741-3321 <i>rmeyer@cfpbeef.com</i>	1998	260,000	\$12-\$100	None	None	QG	Choice YG3.3	550-950 lbs.	KS	Black Angus	Source verification programs – requires QSA source and age. Natural program requires never/ever affidavit from birth. Non-hormone-treated program requires QSA for NHTC.	Y	N	Y	Y
<b>Decatur Beef Alliance</b> <i>www.decaturfeedyard.com</i>	Warren Weibert 888/675-2212 <i>warren@decaturfeedyard.com</i>	1994	40,000	Varies	App. \$9/hd	Load lot of same sex	Both	Choice YG3	550-950 lbs.	KS	< 25% <i>Bos indicus</i>	P, S, preweaning	Y	50%	Packer – Cargill Meat Solutions	N/A
<b>Four Star Cattle Systems LLC</b>	Alan Sears 970/612-1571 <i>alan.sears@fiveriverscattle.com</i>	1995	100,000	N/A	No cost to producers for group data, \$3/hd individual & \$6/hd. full data	Load lots of steer or heifers	Quality grade and all-natural based grids	Plant average	536-999 lbs.	CO, ID, TX	British cross and Continental x British feeder cattle	S, P, N	Y	N	Five Rivers Ranch Cattle Feeding Co., Smithfield Beef Group	N
<b>Gelbvieh Profit Partners LLC</b> <i>www.profitpartnersllc.com</i>	John Carrel 406/855-2832 <i>ljarrel@imt.net</i>	Fall 2005	3,000	N/A, Profit Partners bids on, buys in partnership and assists in the placement of Gelbvieh-influenced feeder cattle	None to producer	None	Both	N/A	N/A	Depends on feedyard location	Smartcross® preferred (Gelbvieh x Angus, black or red), Gelbvieh influence required	W, P, Vac 34 or 45, BQA injection site guidelines. Will feed “naturals”	Y	Not required, will consider retained ownership and partnership opportunities	Partner with several leading feedyards, no specific alignment required	N/A
<b>Golden Valley Natural</b> <i>www.goldenvalleynatural.com</i>	Robert Stirling, marketing director, 208/227-9000 <i>rhstirling@goldenvalleynatural.com</i>	1997	Confidential	Confidential	None	N/A	Both	Choice YG3	550-950 lbs.	Multiple	Angus-based	S, W, P, N	Y	N	Natural Food stores	N/A
<b>Iowa Quality Beef Supply Coop</b> <i>www.iabeef.org</i>	Keith DeHaan 816/421-3040	1999	125,000; 40,000 head marketed	Boxed beef-based pricing	Must own or lease shares	30	Both	Choice YG3A	550-1,000 lbs.	N/A	None	Premium for S	Y	N	Packer – Swift & Co.	N
<b>Laura's Lean Beef</b> <i>www.laurasleanbeef.com</i>	Don Knore, VP of cattle procurement 1-800-392-9389 <i>dknore@lbcorp.com</i>	1985	70,000	\$109.50/head average slaughter premium (slaughter cattle with 700-lb. carcass including premium over market price, bonus grid, freight to slaughter)	No cost to producers except weighing the feeder cattle	None	Both	Select and Choice QG, YG1.8-2.4	575-825 lbs.	NE, WI	¾ Continental or more, heavy-muscled, lean-bodied	N, two-round vaccination program with a modified-live booster, 45 days weaned, bull calves castrated, wormed, dehorned	Y	N	N/A	For load lots of cattle, 35% of slaughter bonus

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Practices Required: S = source verification, W = weaning, P = preconditioning, N = natural (i.e., typically prohibit the use of antibiotics and growth hormones)

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<b>Meyer Natural Angus</b> www.meyernaturalangus.com	Jim Norwood 816/769-7334 jnorwood@re-meyer.com	1995	N/A	\$80+	None	Load	QG	Select YG3	550-1,000 lbs.	NE	Minimum 50% Red or Black Angus	S, W, N	Y	N	Y	N
<b>Montana Ranch Brand Natural</b> www.montanaranchbrand.com	Bob Guiles 406/294-2333 bob@montanaranchbrand.com	1994	10,000	\$75/hd	Free	40	Both	YG2.8 and Choice -, Select	600-900 lbs.	All	Continental/British cross	S, W, P, N	Y	N	Retailer direct	Y, under certain conditions
<b>Montana Ranch Brand Piedmontese</b> www.montanaranchbrand.com	Bob Guiles 406/294-2333 bob@montanaranchbrand.com	2000	5,000	\$75/hd	Free	40	Both	YG2.8 and Choice -, Select	600-900 lbs.	All	Piedmontese/British cross	S,W, P, N	Y	N	Retailer direct	Y, under certain conditions
<b>Montana Range Piedmontese Beef</b> www.montanarange.com	Terry Hause 888/251-1847 info@montanarange.com	1999	6,000	\$0.10-\$0.25 HCW	\$0	N/A	No grid	No grid	850 lbs.	All	Piedmontese sired	S,W, P, N	N/A	Available	Yes	Yes
<b>NEMO Premier Beef Marketers</b>	Imogene Latimer, 573/439-5283, 573/735-4500, klatimer@marktwain.net; Bob Vannoy, 573/633-2262	1999	350	Confidential	\$17/hd	1	QG	N/A	600-999 lbs.	KS, IA	> or = 50% Angus	Age verification, S, W, P, vaccinations + boosters	Y, at owner's expense	Up to 50%	N	Y, through retained ownership
<b>Nolan Ryan's Guaranteed Tender Meats</b> www.nolanryanbeef.com	Coy Meyring, 806/457-1389, cmeyring@nolanryanbeef.com	2000	Confidential	Varies (call for information)	None	1	Yield	Choice & Select, YG1 & 2	600-899 lbs.	TX	None, prefer <i>Bos indicus</i>	N	Y	N	Feeder – licensed feedyards in South Texas and Texas pan-handle; packers – Sam Kane Beef and Swift & Co.; retailer – Kroger	Y
<b>Painted Hills Natural Beef</b> www.paintedahillsnaturalbeef.com	Will Homer, 541/763-2333, will.homer@natural-beef.com	1996	15,000	\$7/cwt. x 1,250 lbs. = \$87/hd	None	None	QG	Choice	600-850 lbs.	WA	English	S, N – no hormones, antibiotics or animal by-products	by 2007	Y	Packer – Tyson Fresh Meats; feeder is ration specific	N/A
<b>Performance Plus-Retained Ownership</b>	Don Cain Jr. 888/269-8387 performance@alloisp.com	1993	Confidential	\$33.23/hd	\$7.50/hd	1	Both	N/A	500-1,000 lbs.	IA, KS, NE, CO, MO, SD	50-75% British, 25-50% Continental	MSI scanned	Y	Y	N	N
<b>Performance Plus-Sale Barn</b>	Don Cain Jr. 888/269-8387 performance@alloisp.com	1993	Confidential	\$27.06/hd	\$8/hd	1	Both	N/A	500-1,000 lbs.	IA, KS, NE, CO, MO, SD	50-75% British, 25-50% Continental	MSI scanned, S, Vac 45	Y	Y	N	N
<b>Power Genetics</b> www.powergenetics.com	Jason Anderson or Mark Tracy 308/493-5604	1993	Confidential	Confidential	None	35	Both	Confidential	Confidential	Confidential	Power Genetics and/or greater than 50% Angus	S, W, P	Y	N	Confidential	Y
<b>Premium Gold Angus Beef</b> www.pgabeef.com	Ron Vanderboon 616/361-2808, 616/485-4257 (cell), rybon@msn.com	1993	100,000	\$20-\$30/hd	\$3/hd	No minimum	Both	Choice YG3	600-950 lbs.	NE	50% Angus	S, W, P	Y	N	Packer – Tyson	Yes, with PGA approved bulls
<b>Ranchers Renaissance</b> www.ranchersrenaissance.com	Rose Hickert 303/662-1945 RanchersR@ranchersrenaissance.com	1997	100,000+	\$8.70 for 2005; \$17.40 ytd 2006	Confidential	N/A	Paid based on value created	N/A	Confidential	TX, CO, Canada	50% British, 50% Continental	W, P, USDA-approved QSA program for age and source verification	Y	Optional	Feeder, packer, retailer	Y
<b>Red Angus Feeder Calf Certification Program</b> www.redangus.org	Ann Holsinger or Blake Angell 940/387-3502 ann@redangus.org, blake@redangus.org	1995	100,000	Depends on location	\$1.19/hd or \$3.25/hd depending on type of ear tag selected (just visual or visual/EID combo set)	1	QG	Choice YG3	550-975 lbs.	CO, NE, KS	50% Red Angus, calves must have one registered Angus parent	S	Y	N	Packer – Cargill Meat Solutions; Meyer Natural Angus Beef	N
<b>Snake River Farms</b>	Luke DeTar, 208/250-7420 luke.detar@agribef.com	1990	N/A	N/A	N/A	70	N/A	N/A	N/A	WA	Waygu	S, N	Y	N	Agri Beef Co.	Y
<b>U.S. Premium Beef Ltd.</b> www.uspremiumbeef.com	Tracy Thomas 866/877-2525, tthomas@uspb.com	1996	650,000	\$17/hd average	Membership and units access	20	Both	50% Choice YG3	575-1,000 lbs.	KS, CA	Breeds with high-quality grade carcass traits	None	Y	N	Packer – National Beef Packing Co.	Y
<b>Western Grasslands Beef</b>	Wayne Langston 530/253-1193, langstoncattle@frontiernet.net	2002	N/A	Confidential	\$3/hd	1	N/A	N/A	1,150 lbs. live weight	CA	51% Black or Red Angus	S, W, P, N, grassfed only, Born & Raised in the USA® certification	N	Y	Confidential	N

### Calf-Based Programs

<b>BUB Ranch Beef Alliance</b>	Don Bush or Holly Meyer 417/867-3336	1998	3,000	\$45/h - Live \$78/h - Killed	Buy BUB genetics, average bull \$2,450, Commercial female \$1350	1	YG	N/A	N/A	MO, TX, AR	Sired by BUB bull or from a BUB sired female	S, Pre-conditioned at least 45 days, fully vaccinated	Y	N/A	Feeders – Joplin Regional Stockyards, U Lazy Z Ranch, Flint Rock Feeders	Y
<b>Cooperative Beef Solutions</b> www.cooperativebeefsolutions.com	Willie Altenburg, 970/568-7881, Tim Davis, 800/584-0040, Dan Dorn, 888/675-2212, Joe Young, 800/858-4330, info@cooperativebeefsolutions.com	2003	N/A	\$15-\$25/hd management improvement	\$10-12/hd	1 load 1 sex - will accommodate multiple owners	N/A	Choice/3B	550-950 lbs.	KS	None	S	Y	Y	Feeder – Decatur County Feedyard; Packer – Cargill; Genetics - Genex; Herd, Management Programs – Midwest Micro Systems (Cow Sense)	Shared in a proportion of retained ownership
<b>MFA Health Track Beef Alliance</b> www.mfahealthtrack.com	Mike John, 573/876-5573 mjoh@mfa-inc.com	1998	52,438	\$54/hd	None for members	1	N/A	N/A	N/A	TX, KS, NE, MO, IL	Low % <i>Bos indicus</i> and dairy	S, W, P, standardized nutrition	Y	N/A	N	N/A
<b>Montana Beef Network</b> www.mbn.montana.edu	Andy Kellom, project coordinator 406/994-5588 akellom@montana.edu	1999	56,000	N/A	Source and age verification - \$3/head, source and age verification w/tracking and carcass data collection - \$5/head	1	N/A	N/A	N/A	All U.S.	None	S, W, P	Y	N	N	N/A
<b>Piedmont Cattle Producers Association</b> www.pcmabeef.com	Phil Slay 334/864-0407, philslayfarm@bellsouth.net	1994	2,150	8¢ over market	\$1.25/hd	20	N/A	N/A	N/A	Midwest feedlots	50% Angus, 1/8 <i>Bos indicus</i>	S, W, P, V (2 rounds)	Y	N/A	Alabama Feeder Cattle Council	N/A

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Editor's Note: Beef defines alliances in this listing as either consumer-based alliances – those that focus on finding, feeding and marketing cattle according to pre-defined consumer product specifications, or calf-based – those concerned with procuring calves that fit certain value requirements. These BEEF Yellow Pages provide the most comprehensive public listing of industry alliances to date. Some that were contacted declined to participate.